BUY 1 GET 1 FREE (BUY 2 GET 2 FREE 'UN-SLEEVED)
1 DISPLAY = 8 CARTONS (4 CARTONS EACH OF 2 STYLES) = 40 OFFERS

FORMULA FOR PACKING PAYMENT:

#/LIVE PACKS PER 6M CASE (75) x TOTAL #/CASES SHIPPED / 60 (12M CASE) x \$14 = PACKING PAYMENT

G=Gratis Pack L=Live Pack (1 Offer = 1 Gratis and 1 Live Pack)

Difference   Control   C			6M CASE FF MEN BOX	6M CASE LT MEN BOX	
	0115	T4 -4-	1 OFFER 1 OFFER Extra	1 OFFER 1 OFFER Extra	1 OUT
		i cin			
S P 1 ctn G,	I .	1 cln	G to Get G to Give Give	GIN GIN GIN GIN GIN 1 cm	1 7
P				THE RESERVE OF THE PARTY OF THE	
L A 1 oth		1 -1-			
### 1 ctn	1	i cin	Give Give Give Give Give	THE PERSON NAMED IN COLUMN TWO IS NOT THE OWNER.	
Teth					1 1
1 cm		า ตเก	G F G F G F G F	MAN THE STORY OF STREET, STORY OF STREET	1 1
Teth   Gib					Y.
ctn   G	house Books .	1 cln	Grand Grand Grand Grand	Gir Gir Gir Gir Gir I ctn	391 W. J.
1 ctn	(4)				
1 ctn	4.	1 ctn	G la G la G la G la G la G la	GM GM GM GM GM 1 ctn	
1 ctn		1			S
1 ctn	125	1 ctn	GA GA GA GA	GO GA GAN GAN GAN 1 cln	47.77
1 ctn		1	Training to the Principle of the Paris		3.77
ONE    1 ctn   Gaz   Gaz	71	1 ctn			4.9 Y
ONE 1 ctn	1	1	Print of Reality (Service Investigation)	and the same of th	BAY.
D		Marinove.		8 <u>100 - 600 era <b>20</b>04 - 600 - 600 67 676 bis 4 .</u>	
1 ctn	4	1 ctn	G 🚉 G 🚅 G 🚉 G 📆 G 📆		
S   C   C   C   C   C   C   C   C   C	1				4
P	1	1 cln	THE PERSON NAMED IN COLUMN TWO IS NOT THE PERSON NAMED IN COLUMN TWO IS NAMED IN CO	EN TARISME NEW 18 IN	
L A 1 ctn GW 1 ctn A Y 1 ctn GW 1 ctn A Y 1 ctn GW 1 ctn C C C C C C C C C C C C C C C C C C C			ببعد رسح بالكم زناك بالاجاب	والمستراطة	-
A 1 cin	P	1 cln	G M G M G M G M G M G M M G M M G M M G M M G M M G M M G M	G 瞬 G 数 G 数 G 数 1 ctn	P
Y	L				j '
1 ctn	Α	1 ctn	GW GW G G G GN	G髓 G酸 G酸 G醛 1 ctn	A
1 ctn		<u> </u>			L
1 ctn				Over One Over Over Over I do	A THE
1 ctn	1	Cui		0.55 0.55 0.54 0.53 0.55 1 cm	
1 ctn	1	1 clo	0 00 01: 0 : 0 0 0 0 0 0 0 0 0 0 0 0 0 0	G 01 G 13 G 1 G 1 G 1 G 1 G 1 G 1 G 1 G 1 G	<b>*</b>
1 ctn			personal prisonal principles prior beginners to	The same of the sa	
1 ctn	1	1 -1-	اعتداعها بعداها		<b>1</b>
1 ctn		I Cui	ON ON ON ON ON	4 1 1 N 1 7 1 N 1 1 1 1 1 1 1 1 1 1 1 1 1	#355°
ONE   1 ctn   G   G   G   G   G   G   G   G   G	i	1 -4-		ــــــــــــــــــــــــــــــــــــــ	13.7
ONE D 1 ctn	-,	i Ctn	039 032 032 028 032	Mark and Brahman & harring his a new history	
ONE D 1 ctn G 3 G 3 G 3 G 3 G 3 G 3 G 3 G 3 G 3 G					717.0
1 ctn   G			Gth Gth Gth. Gxi Gth	G跡 G涼 G誠 G浜 G畝 1 ctn	ONE
S P 1 ctn GM G	D	L			D
P 1 ctn	1	1 ctn	Gir Gir Gir Gir Gir	G水 G水 G水 G水 I ctn	1 1
P 1 ctn	Ş	1			s i
L	j p	1 cln	GAN GAN GAN GAN GAN	G# G# G# 3)2 G# 1 ctn	P
A 1 ctn	L .	l			L
Y  1 ctn	1 .	1 ctn	GEN GEN GEN GEN GEN		1
ctn   Gys					
	94 07 1 9944 1 TH	v. 1880 i pre		Form of the control o	
I ctn	1 191	ł dn			4
1 ctn   Gir   Gi	1 :				
		l ctn			- 1
	1				1:2
1 ctn	1 -1	I ctn		G	短皇:
1 ctn	£				\$43
ONE- 1 ctn G G G G G G G G G G G G G G G G G G G	1	I ctn	GW G版 G意 G影 G 恭	G接 G挂 G珍 G珍 G鑑 1 ctn	(*/)
ONE- 1 ctn G	7				
HALF Display 1 cm G淀 I cm Display	CIME	1 cta	i karinas kinasai kasanarikana makana usa	Grander gramma para 15 de algaga esta gentral como d	
Display 1 ctn G G G G G G G G G G G G G G G G I ctn Display		i G(II)			
Display		1 cta			
	Pispiay	, (1)		OWN GUE GEN GEN GINE I CIU	ызріаў
					J

				·	· .		Sheet1	, <del></del>		X	52698	32	51845
			S / WINST							4,600			
			00 (1300 (					rom Outs	ide Posti	ng) = 48,	<del>60</del> 0 16XX	Posting	<u>3)                                    </u>
	n 11XX		m 12XX		n 13XX	rrom	17XX						<del> </del>
	#/Cases Per Style		#/Cases Per Stvie		#/Cases Per Style	SKUs	#/Cases Per Style						
50	<del></del>	7		36		105							+
304		33		83		686		Δ Δ	4	7	0.4		1
148		79		27		641	<u> </u>	Inch	edes <	har-	1101		
		119	15.87	146	19.47	1432	190.93			4			
502	66.93								Post				<u> </u>
		ΤC	16XX		Cases	#/Offers	to Post			From	1.16XX		
		SKUs	Sleeves			From 16	To 16XX		TOHIX	SKUs	Sieeves		
TOTAL:	\$	502	525	11XX	66.93334	<i>260</i> (2 <del>0,08</del> 0	-28,460	78	11700	0	60	11XX	<del></del>
		119		12XX	15.8667	200 4,700	4,860	16 16#3	36000	400 0	0	12XX	
		146		13XX		800 <del>5,010</del>		3	450	C		13XX	
		1432		17XX		77, <del>57,280</del>			450	Q	-1090	17XX	
		2199	2230		293.2	8 <del>7,960</del>	42,900	143	21450	0	-1158		
	}	son	n 16	XX		33500			01750	. 1			
	11XX	1	12XX	То	13XX	To 1	7XX						
	Cases		<u>Cases</u>		<u>Cases</u>		Cases						
	78		16		3		46					<u> </u>	
<del></del> -	0		0	<u> </u>	0	<u> </u>	0				ļ		
	0	<del> </del>	16		3	<del></del>	46				-		-
	Ų Q	<del>                                     </del>	(-10)		<u> </u>		40		<del> </del>			<del> </del>	-
	78										<del> </del>	-	
	10	<u> </u>	<u> </u>			<u></u>	<u> </u>	<u> </u>		L	<u> </u>		

4800 23400

			S/WINST							1		<u></u>	<u> </u>
			00 (1300 C					om Outs	ide Pest	ing) = 48	,000 16XX	Posting	<u> </u>
Fro	m 11XX	Fro	m 12XX	Fror	n 13XX	From	17XX						
	#/Cases Per Style		#/Cases Per Style		#/Cases Per Style		#/Cases Per Style						
<b>5</b> 0		√ 7		√,36		<b>√</b> 105					1		
√ 304		√ 33		√ <u>83</u>		686					/	,	1
√ 148		V 79	20	√ <sub>27</sub>		√116	151				525/	7.5=	70)
		119	19.83	146		907	151.17			, (	/	-	
	84		15.8		19.4		120.9	+650=8	179	,			
502	83.67	<u> </u>	4)		(7)		(30)		·				<u> </u>
	66.9	IC	) 16XX		Cases	#/Offers	to Post			Fron	n 16XX		
	(77)	SKUs	Sleeves			From 16	To 16XX			SKUs	Sleeves		
OTAL	S	502	628	11XX	83.6667	10,040	0	0		(	-628	11XX	
		119	149	12XX	19.8333	2,380	0	0		1	-149	12XX	
		146		13XX	24.3333	2,920	0	0		(		13XX	
		907	<u>1134</u>	17XX	<u>151.167</u>	18,140		Q		1	<u>-1134</u>	17XX	
		1674	2093		279	33,480	5237 51 × <b>0</b>	0	i		-2093		
	11XX	T-	12XX	<b>T</b> 0	13XX	Tod	7XX	<del></del>			-		
10		10		10		101						1	+
	<u>Cases</u>		Cases 0	7	Cases 0	4/	Cases 0				+	1	<del></del>
43	0	16	0	_ک	0	76	0	201	- 146	ļ. <b></b>	- (7.0 :		+
<del>-78</del>	0		0		0		0	874	-176		<del>731</del>		<del> </del>
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	0							·	<del>                                     </del>	<del> </del>			+
	0								1	<del> </del>	<del></del>	<del> </del>	1

02:18 PM

PREV

POST

BPEN71S2 - M2 WORKPLAN ACTIVITY POSTING Aug 07, 1997 - 02:21 PM

NEXT FN:

PROGRAM: 700465 - WIN AUGUST B2G2F

PERIOD: 708-00 HH CODE: WIN AUG B2G2F PACKING: 20/SKU

WHSLR	IN REG	ION 16 KUS(S)	ACCTS	GION 16 SKU(S)	TOTAL ACCTS	TOTAL SKUS	TOTAL OFFERS	
447000 462720	23 60	30 142	0	0 4	23 63	30 146	600 2,920	
570300 649920	10 322	10 379	0 150	0 220	10 472	10 599	200 11,980	

153 224 568 785 15,700 Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12---Help Quit Retrn Post Find Main

BP	EN71S3	M8 WORKPLAN V	ΑP	TEMPLATE	LIST			02:08	PM
	VAP	STARTING V	ΑP	ACCT	0				PREV
		VAP ACCOUNT NAME NU				PTION			POST
	211050	J. GALANES^& SONS, I	13	700465 70	0800 WI	N AUG	B2G2F		
X	236370	GRAYS WHOLESALE, INC	12	700465 70	0800 WI	N AUG	B2G2F		
Χ	278580	HERKIMER WHOL. CO.,	11	700465 70	0800 WI	N AUG	B2G2F		
		HIBBERT & MCGEE, INC							
		DOWLINGS, INC.						`	
X	317880	R.L.JONES & SONS, IN	12	700465 70	0800 WI	N AUG	B2G2F	t .	
_	331440	JACOB KERN & SONS, I	12	700465 70	0800 WI	N AUG	B2G2F	10	Π
X	332400	KEYCO DISTRIBUTORS,	12	700465 7	0800 WI	N AUG	B2G2F	111 14	ł
		KEYSTONE TOBACCO CO.						811, 1	
_	332880	KEY STORES CO., INC.	12	700465 70	0800 WI	N AUG	B2G2F	1	
X	335710	KINGSTON CANDY & TOB	12	700465 7	0800 WI	N AUG	B2G2F		
		E. P. KIRST & SONS,							
X	356150	LAVIN CANDY CO., INC	12	700465 7	0800 WI	N AUG	B2G2F		
		MCLANE NORTHEAST COR							
Х	396640	MANCHESTER TOBACCO,	1.1	700465 7	0800 WI	N AUG	B2G2F		
_		MILLER DISTRIBUTING							•
		MOHAWK CANDY & TOB.							
X	442680	MOUNTAIN CANDY & CIG	1.2	700465 7	0800 WI	N AUG	B2G2F		
Ent	er-PF1	PF2PF3PF4PF5		-PF6 <b></b> PF	7PF8	PFS	9PF10PF	711PF1	12
	Help	o Quit Retrn Acc	pt	Bkı	wrd Frw	ırd		Mai	in

BPEN71S2 - M2 WORKPLAN ACTIVITY POSTING Aug 07, 1997 - 02:09 PM

NEXT FN:

PROGRAM: 700465 - WIN AUGUST B2G2F

PERIOD: 708-00 HH CODE: WIN AUG B2G2F PACKING: 20/SKU

WHSLR	IN R	EGION 16 SKUS(S)	OUT ACC		GION 16 SKU(S)	TOTAL ACCTS	TOTAL SKUS	TOTAL OFFERS	
236370 278580 281200 315288 317880 332400 332520 335710 336660 356150	11 189 37 60 15 10 8 27 69 13	62 89 22		0 1 0 0 0 0 4 0 0	0 2 0 0 0 0 6 0	1-1 190 37 60 15 14 8 27 69 13	13 275 62 89 22 18 15 32 71	260 5,500 1,240 1,780 440 360 300 640 1,420 260	51845 60
375878 396640 TOTAL	309 49 860 PF2	341 113 1,147	2,940	566 21 598	1,034 61 1,110	875 70 1,458 PF8PF	1,375 174 2,257 9PF10P	27,500 3,480 45,140	090

BE	PEN71S3	M8 WORKPLAN VAR	TEMPLATE LIST		02:04	PM
	VAP	STARTING VA	ACCT0			PREV
	ACCT	VAP ACCOUNT NAME NUM	TEMPLATE DESCRI	IPTION		POST
X	023880	ASSOCIATED GROCERS O 11	700465 70800 WI	IN AUG B2G2F		
X	026040	MILHEM ATTEA & BROS. 12	700465 70800 WI	IN AUG B2G2F		
X	026300	AUER & COMPANY, INC. 12	700465 70800 WI	IN AUG B2G2F 🥏 👌	-	
X	044880	A. D. BEDELL CO. 12	700465 70800 WI	IN AUG B2G2F	ما	М
Х	081120	BUFFALO TOBACCO PROD 12	700465 70800 WI	IN AUG B2G2F IN AUG B2G2F IN AUG B2G2F	- 10	'
X	088880	J. A. CALDERON CO., 12	700465 70800 WI	IN AUG B2G2F	'{	'
X	091800	CAPITAL CANDY CO., I 11	700465 70800 WI	IN AUG B2G2F D	1 [	
X	094931	MID-VALLEY CANDY COM 12	700465 70800 WI	IN AUG B2G2F		
	124920	FRANK COLUCCI, INC. 12	700465 70800 WI	IN AUG B2G2F		
_	129850	COOK WHOL. OF MEDINA 12	700465 70800 WI	IN AUG B2G2F		
X	154180	DERIGO SALES, INC. 12	700465 70800 WI	IN AUG B2G2F		
X	160600	DONOHUE CANDY & TOB. 12	700465 70800 WI	IN AUG B2G2F		
Χ	162800	NORMAN J. DRESSLER 12	700465 70800 WI	IN AUG B2G2F		-
X	180000	ELMIRA TOBACCO CO., 12	700465 70800 WI	IN AUG B2G2F		
X	186350	F & T DISTRIBUTING C 12	700465 70800 WI	IN AUG B2G2F		
X	194040	FINKLE DISTRIBUTORS, 12	700465 70800 WI	IN AUG B2G2F		,
X	203290	HARRY FOURTUNIS, INC 12	700465 70800 WI	IN AUG B2G2F		
X	204600	SAM FRANK, INC. 12	700465 70800 W	IN AUG B2G2F		
Ent	ter-PF1	PF2PF3PF4PF5	PF6PF7PF8	8PF9PF10PF1	1PF	12
	Hel	O Quit Retrn Accpt	Bkwrd Frw	wrd	Ma	in

BPEN71S2 - M2 WORKPLAN ACTIVITY POSTING

Aug 07, 1997 - 02:06 PM

NEXT FN: \_\_\_

PROGRAM: 700465 - WIN AUGUST B2G2F

PERIOD: 708-00 HH CODE: WIN AUG B2G2F PACKING: 20/SKU

WHSLR A	-	GION 16 SKUS(S)	OUT ACC		GION 16 SKU(S)	TOTAL ACCTS	TOTAL SKUS	TOTAL OFFERS	
					20	40		1 200	
023880	28	40	;	12	20	40	60	1,200	
026040	6	8		0	0	6	, 8	160	
026300	38	47		0	0	38	47	940	
044880	8	14		3	6	11	20	400	
081120	16	20		0	0	16	20	400	
085824	1	1		0	0	1	1	20	
088080	45	60		0	0	45	60	1,200	ហ
091800	44	62		12	30	56	92	1,840	1845
094931	23	28		1	1	24	29	580	45
154180	62	77		0	0	62	77	1,540	6
160600	21	25	260	0	0	21	25	500	6091
162800	97	25 266 <b>30</b>	00	110	129	207	395	7,900	
TOTAL	634	1,003		147	198	781	1,201	24,020	
Enter-PF1		-PF3PF4	PF5	PF	6PF7	-PF8PF	79PF10	PF11PF12	
Heln	Ouit	Retrn	Post				.nd	Main	

ALLOCATION TRANSFER AUDIT

10/15/97 03:42 PM NEXT FN:

PROMOTION : 700465

TO-LEVEL<?> : (Wildcards allowed '\$')

FROM-LEVEL<?>: 16XX (Wildcards allowed '\$')

DATE : \_\_\_\_\_ (MM/DD/YYYY)

Amount	From	То	Date	Promo	Item		User		Fn
3	16XX	13XX	06/16/97	700465	WINSTON	BOX B1G1F	LENNON	610-280-9191	N61
3	16XX	13XX	06/16/97	700465	WINSTON	LT BOX B1	LENNON	610-280-9191	N61
35	16XX	17XX	06/16/97	700465	WINSTON	BOX B1G1F	HEATH	412-257-9759	N61
35	16XX	17XX	06/16/97	700465	WINSTON	LT BOX B1	HEATH	412-257-9759	N61
						BOX B1G1F	HEATH	412-257-9759	N61
11	16XX	17XX	06/16/97	700465	WINSTON	LT BOX B1	HEATH	412-257-9759	N61
16	16XX	12XX	06/16/97	700465	WINSTON	BOX B1G1F	SULLIVAN	908-225-3219	N61
16	16XX	12XX	06/16/97	700465	WINSTON	LT BOX B1	SULLIVAN	908-225-3219	N61
78	16XX	11XX	06/16/97	700465	WINSTON	BOX B1G1F	DOUCETTE	508-497=2319	N61
						LT BOX B1	DOUCETTE	508-497-2319	N61

ALLOCATION TRANSFER AUDIT

06/16/97 02:07 PM

NEXT FN:

PROMOTION: 700465

TO-LEVEL<?> : 16XX (Wildcards allowed '\$') FROM-LEVEL<?>: (Wildcards allowed '\$')

FROM-LEVEL<?>: \_\_\_\_ (Wildcards allowed 'DATE (MM/DD/YYYY)

Amount	From	To	Date	Promo	Item User	Fn
84	11XX	16XX	06/16/97	700465	WINSTON BOX BIG1F CAMPBELL 716-634-	4179 N61
20	12XX	16XX	06/16/97	700465	WINSTON BOX B1G1F CAMPBELL 716-634-	·4179 N61
24	13XX	16XX	06/16/97	700465	WINSTON BOX B1G1F CAMPBELL 716-634-	·4179 N61
151	17XX	16XX	06/16/97	700465	WINSTON BOX BIGIF CAMPBELL 716-634-	·4179 N61
84	11XX	16XX	06/16/97	700465	WINSTON LT BOX B1 CAMPBELL 716-634-	·4179 N61
20	12XX	16XX	06/16/97	700465	WINSTON LT BOX B1 CAMPBELL 716-634-	·4179 N61
24	13XX	16XX	06/16/97	700465	WINSTON LT BOX B1 CAMPBELL 716-634-	·4179 N61
151	17XX	16XX	06/16/97	700465	WINSTON LT BOX B1 CAMPBELL 716-634-	·4179 N61

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12--Quit Retrn Main

NEXT FN: \_\_\_

PROGRAM: 700465 - WIN AUGUST B2G2F

PERIOD: 708-00

	ТОТ	AL	WINSTON B	BOX	WINSTON LT BOX B1G1F		
REGION	UNITS	SKUS	ADJUST BA	ALANCE	ADJUST B	ALANCE	
11XXXX	7280	364	84	1647	84	1647	
12XXXX	2380	119	20	793	20	793	
13XXXX	2920	146	24	456	24	456	
16XXXX	34140	1707		585		585	
17XXXX	18140	907	151	1535	151	1535	
18XXXX	60	3	<del></del>	1979		1979	
29XXXX	40	2	•	795		795	
67XXXX	20	1		846		846	
TOTALS	64980	3249	0	8636	0	8636	

ENTR--PF1---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12-QUIT ACCTS UPDATE FIND RESET

BPEN61S2 - M3

VALUE ADDED TRANSFER

Jun 16, 1997 - 09:58 AM

NEXT FN:

PROGRAM: 700465 - WIN AUGUST B2G2F

PERIOD: 708-00

	TOT	AL	WINSTON BOX B1G1F	WINSTON LT BOX B1G1F
REGION	UNITS	SKUS	ADJUST BALANCE	ADJUST BALANCE
11XXXX 12XXXX 13XXXX 16XXXX 17XXXX	1000 140 720 14680 2100	50 7 36 734 105	1650 733 583 647 1340	1650 733 583 647 1340
TOTALS	18640	932	0 4953	0 4953

ENTR--PF1---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12-QUIT ACCTS UPDATE FIND RESET

	- M4							06/1	.6/97 -	09:58 AM
VAP				AP ACCT		_				NUM
ACCT	VAP ACCOUNT	' NAME	NUM	TEMPLA:	re desc	CRIPT	MOI			ACCTS
										<b></b> -
X 023880	ASSOCIATED	GROCERS O	11	700465	70800	MIN	AUG	B2G2F		40
	MILHEM ATTE									6
X 026300	AUER & COMP	ANY, INC.	12	700465	70800	WIN	AUG	B2G2F		38
X 044880	A. D. BEDEL	L CO.	1.2	700465	70800	WIN	AUG	B2G2F		11
X 081120	BUFFALO TOB	ACCO PROD	1.2	700465	70800	WIN	AUG	B2G2F		15
X 088080	J. A. CALDE	RON CO.,	12	700465	70800	WIN	AUG	B2G2F		44
X 091800	CAPITAL CAN	DY CO., I	11	700465	70800	WIN	AUG	B2G2F		55
X 094931	MID-VALLEY	CANDY COM	12	700465	70800	WIN	AUG	B2G2F		24
X 124920	FRANK COLUC	CI, INC.	12	700465	70800	WIN	AUG	B2G2F		3
X 129850	COOK WHOL.	OF MEDINA	12	700465	70800	WIN	AUG	B2G2F		4
X 154180	DERIGO SALE	S, INC.	12	700465	70800	WIN	AUG	B2G2F		61
X 160600	DONOHUE CAN	IDY & TOB.	12	700465	70800	WIN	AUG	B2G2F		21
X 162800	NORMAN J. D	RESSLER	1.2	700465	70800	WIN	AUG	B2G2F		196
X 180000	ELMIRA TOBA	CCO CO.,	12	700465	70800	WIN	AUG	B2G2F		16
X 186350	F & T DISTR	RIBUTING C	12	700465	70800	WIN	AUG	B2G2F		14
X 194040	FINKLE DIST	RIBUTORS,	1.2	700465	70800	WIN	AUG	B2G2F		101
X 203290	HARRY FOURT	UNIS, INC	12	700465	70800	WIN	AUG	B2G2F		79
ENTRPF	lPF2PF	`3PF4	-PF5	PF6	-PF7	-PF8-	PI	9PF1	.0PF1	1PF12
HEI	LP QU	TIT	ACCE	2 <b>T</b>		DOWN	1			

W B262

BPEN61S2 - M3

VALUE ADDED TRANSFER

Jun 16, 1997 - 10:01 AM

NEXT FN:

PROGRAM: 700465 - WIN AUGUST B2G2F

PERIOD: 708-00

	TOT	'AL	WINSTON BOX WINSTON LT B1G1F BOX B1G1F	
REGION	UNITS	SKUS	ADJUST BALANCE ADJUST BALANCE	
11XXXX 12XXXX 13XXXX 16XXXX 17XXXX 29XXXX	6080 660 1660 21400 13720 40	304 33 83 1070 686 2	1650       1650         733       733         583       583         647       647         1340       1340         834       834	} } !
TOTALS	43560	2178	0 5787 0 5787	

ENTR--PF1---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12-QUIT ACCTS UPDATE FIND RESET

BPEN61S1 VAP	- M4 VAP	TEMPL	ATE LIS	ST	0	06/16/97	- 10:00 AM NUM
ACCT	START VAP ACCOUNT NAME	NUM	TEMPLAT	re DESC	RIPTION		ACCTS
X 204600 X 211050	SAM FRANK, INC. J. GALANES & SONS, I	12 13	700465 700465	70800 70800	WIN AUG	B2G2F B2G2F	27
X 236370	GRAYS WHOLESALE, INC HERKIMER WHOL. CO.,	12	700465	70800	WIN AUG	B2G2F	11 189
X 281200	HIBBERT & MCGEE, INC DOWLINGS, INC.	12	700465	70800	WIN AUG	B2G2F	34 58
X 317880	R.L.JONES & SONS, IN JACOB KERN & SONS, I	12	700465	70800	WIN AUG	B2G2F	14 5
	KEYCO DISTRIBUTORS, KEYSTONE TOBACCO CO.					B2G2F	14 8
	KEY STORES CO., INC. KINGSTON CANDY & TOB				WIN AUG		2 27
X 356150	E. P. KIRST & SONS, LAVIN CANDY CO., INC	12	700465	70800	WIN AUG	B2G2F	. 69 13
X 396640	MCLANE NORTHEAST COR MANCHESTER TOBACCO,	11	700465	70800	WIN AUG	B2G2F	70
ENTRPF	MILLER DISTRIBUTING 1PF2PF3PF4	-PF5	-PF6	-PF7	-PF8P1		
HE:	LP QUIT	ACCEP	T'	UP	DOWN		

WB262

BPEN61S2 - M3

VALUE ADDED TRANSFER

Jun 16, 1997 - 10:04 AM

NEXT FN:

PROGRAM: 700465 - WIN AUGUST B2G2F

PERIOD: 708-00

	TO:	ΓAL	WINSTON BOX B1G1F	WINSTON L BOX B1G1F	-
REGION	UNITS	SKUS	ADJUST BALANCE	ADJUST BA	
11XXXX	2960	148	1650		1650
12XXXX 13XXXX	1580 540	79 27	733 583		733 583
16XXXX 17XXXX	20020 2320	1001 116	647		647 1340 <b>- 5</b>
18XXXX 67XXXX	60 20	3	2008		1340 51 2008 44 885 5
OTAMA	20	1			6668 603
TOTALS	27500	1375	0 7846	0	7846

ENTR--PF1---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12-QUIT ACCTS UPDATE FIND RESET

	- M4 VAP						06/	16/97 - 10:03 AM
VAP			P ACCT					NUM
ACCT	VAP ACCOUNT NAME	MUM	TEMPLAT	E DESC	CRIPT	ION		ACCTS
				<del>-</del> -				
X 431520	MOHAWK CANDY & TOB.	12	700465	70800	WIN A	AUG	B2G2F	2
X 442680	MOUNTAIN CANDY & CIG	12	700465	70800	WIN A	AUG	B2G2F	67
X 447000	MUTUAL WHOLESALE SER	12	700465	70800	WIN A	AUG	B2G2F	23
X 462720	NEW HAMPSHIRE TOBACC	11	700465	70800	WIN A	AUG	B2G2F	57
X 468800	NORTH COUNTRY CANDY	12	700465	70800	WIN A	AUG	B2G2F	7
X 509977	HARRY FOURTUNIS, INC	12	700465	70800	WIN A	AUG	B2G2F	13
X 533288	JONES MCINTOSH TOBAC	12	700465	70800	WIN A	AUG	B2G2F	73
543630	RITE-AID ROME DIST.							4
X 570300	SCHEIDELMAN, INC.	12	700465	70800	WIN A	AUG	B2G2F	10
X 586440	SHOSHO BROTHERS, INC	12	700465	70800	WIN A	AUG	B2G2F	6
X 611800	STANDARD-ROSENBAUM,	12	700465	70800	WIN A	AUG	B2G2F	59
	WUSTEFELD CANDY CO.,							4
	TRADING PORT, INC.							12
X 648240	T B I CORPORATION	11	700465	70800	WIN A	AUG	B2G2F	
X 649920	TRIPIFOODS, INC.	11	700465	70800	WIN A	AUG	B2G2F	472
	SONBYRNE SALES, INC.							12
	TOPS MARKETS, INC.							
	1PF2PF3PF4							
	LP QUIT			ŲP				

WB262

6/0	24/	9	7
- /	11	•	1

				72CO					/	. ////
#7Q(	2465				WINSTO	B2G2F	AUGUST PRO	MOTION		]
ACCT#	EFT NO.	PO#	ACCOUNT NAME	CALCULATIONS	BOX (6M) 24091	LIGHT BOX (6M) (24092)	TOTAL ORDER \$	ARRIVAL DATE	#SKUS/ B2G2F SLEEVES (ITEM #626982) (20/5KU)	7/75-
) <u> </u>  / #	1622								SIDISPLAYS PER DIRECT ACCOUNT	
26300	3065	NO V	AUER	6.27	7	7		7/14/97	V 47	-2241
			/				P/Pymi	\$98.00	53	
36370	N/A	NO /	GRAYS WHLS	1.73	2	2		7/14/97	13	2234
							P/Pymi		15	
78580	NO	REQUIRED	HERKIMER	36.67	37	37	<del> </del>	7/14/97	275 278	7177-073
	10000	Use Utudy		1.00	<del> </del>	- 45	P/Pymi	9518.00 7/14/97	110	1 '
33288	2071	NO /	JONES MOINTOSH	14.67	15	15	P/Pymt		113	2244
		100	·	-	3	3	<del> </del>	7/14/97	_ 18	
32400	N/A	NO V	KEYCO	2.40	<del> </del>	<del></del>	P/Pymi			2258
32520	NA	NO /	KEYSTONE	2.00	1 2	2	· · · · · · · · · · · · · · · · · · ·	7/14/97	15	1 2010
52320	- TOP	NO V	KETSTORE	2.00	<del> </del>		P/Pymi		15	2249
32880	1890	NO XX	KEY STORES	0.27	0	0	Not included		2	1
32000	1000	- VA	, RETUICKES	0.2.	(Not included		This Promotion	\$0.00	<del></del>	łΧ
36100	N/A	NO.	KINNEY DRUGS	11.47	12	12	<del> </del>	7/14/97	86	Your and
	<del>                                     </del>				States: 2 VT/		P/Pymi	\$168.00	90	17176-001
		/			182	182	Ship to Retail 3/31/96	7/14/97	1359	] _
375878	N/A	NO	McLANE NE (Consolidated #607866) D.Cook appt @(315)476- 4021	(Letourneau will order/ Sams)		L	8-OH/ 91-PA/ 2-RI / 1-MD	\$2,548.00	1365	2270
94931	3509	NO V	MID VALLEY	3.87	4	4		7/14/97	29	2259
134331	3303	7	MIL VALLET	3.01	<del>                                     </del>		P/Pym		30	Jaas /
42680	1576	071497)	MOUNTAIN CNDY	12,93	13	13	1	7/14/97	97	12012
1000	1076	(Arrival Date)	AWARIAM CUDI	12.50	<del> '</del>		P/Pym	\$182.00	98	2263
47860	4055	071497	Teaurrical warran	4.00	4	4	<del> </del>	7/14/97	30	- <u>.</u>
47000	1052	(Arrival Date)	MUTUAL WHSL	4.00	<del></del>	- <del>-</del> -	P/Pym		30	2250
<u>·                                     </u>	<del></del>	(WILLASI DRIG)	<del>/</del>	<del> </del>	<del></del>	<del></del>	<del></del>	730.00	<del>                                     </del>	1
62800	1448	YES VV	N,DRESSLER (KLEIN)	74.93	75	75 54	<b>/</b>	7/14/97	562	2255
<u>::</u>	+	USE JUDY'	(Includes Sub-Jobbers Fro		States: 14-NJ/	7-NYCI 63-PA	†	\$1,050.00	-3000	pas
68800	N/A	NO /	NORTH COUNTRY	1.07	2	2		7/14/97	8	2231
	1						P/Pym	\$28.00	15	Jao U
70300	NA	071597	SCHEIDELMAN	1.33	2	2		7/15/97	10	2220
		(Arrival Date)	Tues/Thurs Delivery	<u> </u>	1		P/Pym	\$28.00	15	2239
79995	3534	NO /	SONBYRNE	3,20	4	4		7/14/97	24	7
	1		Dan Hussel				P/Pym	\$56,00	30	17/76-003
J. Fig.	<del></del>			351.73	364	364		T	2730	1
ee Maga			•	1 5.71.73	1 30-		<b>,</b>	1	1 - 13d co.	1

PR700465.XLS(6/20/97)

ATTN: SUE WRIGHT (FAX #2156)

FROM: J. CAMPBELL (716-634-4179; FAX: 716-634-3145)

#70	0465			WINSTO	N B2G2F	AUGUST PROM	OTION
ACCT #	EFT NO.	PO#	ACCOUNT NAME	BOX (6M) 24091	LIGHT BOX (6M) (24092)	TOTAL ORDER \$ AMOUNT	ARRIVAL DATE
DIV :	<b>#1622</b>		1			}	
023300	3065	NO .	AUER	7	7 💸	1222.72	7/14/97
236370	IVA	MO	GRAYS WHLS	2	2 🗸	357.08	7/14/97
278550	NO	REQUIRED	HERKIMER	37	37 V	6642.97	7/14/97
533288	2971	NO	JONES MCINTOSH	15	15	2620.12	7/14/97
332400	NA	NO	KEYGO	3	3 🗸	763-62	7/14/97
332520	N/A	NO	KEYSTONE	2	2 🗸	359.08	7/14/97
336100		NG 7/14/97	KINNEY DRUGS	ORDER BY	STATE	431.08	7/14/97
094531	1509		MID VALLEY		10	1285.40	7/14/97
U9483 I	3049	NO					1114141
442680	1576	071497 (Arrival Date)	MOUNTAIN CHDY	13	13 🗸	2270.70	7/14/97
447000	1052	071497 (Arrival Date)	MLTUAL WHSL	4	4 V	698.70	7/14/97
162800	1449	YES	V.DRESSLER (KLEIN)	ORDER BY			7/14/97
	<del> </del>	USE 'L'UDY'	<u>NY</u>	14	14 V	12 = 2.72	134821.39
4688C0	NA	NO	PA MORTH COUNTRY	25-54 2	2	13,485.39 × 359.08	7/14/97
570300		C71597	SCHEDELMAN	2	2 ~	349.35	7/15/97
679 <b>99</b> 5		(Arrival Date)	SONBYRNE	4	4 1	698.70	Tues Delivery 7:14/97

17822.55

WM300H85.XLB(EI23HJ)

ATTN: SUE WRIGHT (FAX #2156)

FROM J. CAMPBELL (716-634-4179; FAX: 718-634-3145)

										176
<b>#70</b> (	0465				WINSTO	N B2G2F	AUGUST PRO	MOTION	President and and all the second	7176
ACCT #	EFT NO.	PO #	ACCOUNT NAME	CALCULATIONS	BOX (6M) 24091	LIGHT BOX (6M) (24092)	TOTAL ORDER \$	ARRIVAL DATE	#SKUS/ B2G2F SLEEVES (ITEM #526982) (20/SKU)	] 003
DIV#	1626		<del></del>				Ī			1 _
24920	2091	NO	FRANK COLUCCI	0.40	(Not included	O Few)	P/Pymt	\$0.00	0	X
86440	N/A \	NO X	SHOSHO	0.80	1	1	,	7/14/97	6	0047
86440	N/A V		/				P/Pyrot		8	I ' '
88080	1657	NO X	J.A. CALDERON	8.00	8	8	P/Pymt	7/14/97 8112.00	60 60	bo59
	\ \ \ /	1	A D DEDELL	2.67	3	3		7/14/97	20	<b>4</b>
44880	1558	NO V	A.D. BEDELL	2.07	(ALL PA Use)	<del></del>	P/Pymt		23	2064
81120	3444 /	NO X	BUFFALO TOB	2.67	3	3		7/14/97	20	0042
	1	~~~	/				P/Pymi		23	10070
29850	N/A_	NO	COOK WHSL	0.53	0	0		7/14/97	0	ΙX
				1	Not Included /			\$0.00 7/14/97	77 40	17/7/208
54180	1317	YES	DERIGO SALES	10.27	11	11	P/Pymi		83 00	7176-08
		USE JUDY		1- 1-	1	3	rayan	7/14/97	18	0060
80000	1550	071497	ELMIRA	2.40	3		P/Pymi		23	10000
86350	3349	(Arrival Date	F&TDISTR.	3.73	4	4		7/14/97	28	0062
	- J345	J V	<u> </u>		† <del>-</del>		Р/Рут		30	
36660	1017	071697	E.P. KIRST	9.47	10	10		7/16/97	71	0052 <
	V-	(Arrival Date	) WED DELIVERY				P/Pym		75	
31440	NO /	071497	J. KERN & SONS	0.67	11	1 1	P/Pym	7/14/97	5 8	2044
	1,000	(Arrival Date		1.07	2	2	r/rym	7/14/97	8	100/0
26040	1588	NO 3	M. ATTEA	1.07			P/Pym		15	0048
17880	1084	NO ,	R.L. JONES	3.20	7.3	≥53	174.67 (1)	7/14/97	<del>24</del> 76	23 006
							P/Pym	7/14/97		
42166	1926	YES	TOPS (W.FARMS)	37.20	38	38	P/Pym		286	Ⅎズ
40020	1519	USE 'RENEE	TRIPIFOODS	150.00	150	150	Ship R 3/24/97	7/14/97	1125	2056
49920			16) 822-7400 (#672483)	(PHARMOR)	STATES: 64-NW		P/Pym	\$2.100.00	1125	[
raj dia Esta. Panggapaga				5 7 2 2 A 7	236	236			4 9-9-1770::::	1966.05
	· · · · · · · · · · · · · · · · · · ·	34,67	S.\$1 * ,	-NJ / /	50H/41	-PA/3	SC/7-VA	/3-W	V/61-N	6-NC 14 1. 716-634-3145)

PR700465.XL5(6/20/97)

#700	1465			WINSTO	N B2G2F	AUGUSTIPRON	HOTION ?
ACCT#	EFT NO.	·	ACCOUNT NAME	BOX (6M) 24091	LIGHT BOX (6N) (24092)	TOTAL ORDER\$ AMOUNT	ARRIVAL DATE
DIV #	1626						
586440	N/A	NO	зноѕно 🗸	1	1	125.20	7/14/97
08080	1657	NO	J.A. CALDERON	8	8	1416.86	7/14/97
044880	1558	NO	A.D. BEDELL	3 STATE USE:	3 AU PA	749.02	7/14/97
081120	3444	NO	BUFFALO TOB	3	3	524.02	7/14/97
154180	1317	AES. YOUA.	DERIGO SALES	11	11	1921.42	7/14/97
150000	<del></del>	071497 (Arrival Date)	ELMRA	3	3	-524.02	7/14/97
186350	3348	NO	F&T DISTR.	4	4	208.43	7/14/97
236680	1017	071697 (Arrival Date)	E.P. KIRST	10	10	1746.74	7/16/97 Wed. Delivery
331440	NO	071497 (Arrival Date)	J. KERN & SONS	1	1	179.54	7/14/97
028040	1588	NO	M. ATTEA	2	2	349.35	7/14/97
317880	1084	NO	R.L. JONES	<b>*</b> 3	<b>X</b> 3	349.35	7/14/97
842168	1926	YES USE 'RENEE'	TOPS (W.=ARMS)	38	38	6637:62	7/14/97

524.00

WP-700466-XLS[E/23/IV]

ATTN: SUE WRIGHT (FAX #2156)

FROM: J. CAMPBELL (716-634-4179; FAX: 716-634-3145)



#70	0465	insidence de recise o de	Al Calaboration of the Cal		WINSTO	N B2G2F	AUGUST PRO	MOTION		
ACCT #	EFT NO.	PO#	ACCOUNT NAME	CALCULATIONS	BOX (6M) 24091	LIGHT BOX (6M) (24092)	TOTAL ORDER \$ AMOUNT	ARRIVAL DATE	#SKUS/ B2G2F SLEEVES (ITEM #526982) (20/SKU)	7176-009
DIV#	1638									
023880	1986	REQUIRED	ASSOC. GROC.	8.00	8	8		7/14/97	60	7/77-0336
		Use 'Judy'V			STATES: 1-MA/ 5	-NH/ 1-VT	P/Pymt	\$112,00	60	J
091800	3291	NO /	CAPITAL CANDY	12.27	13	13		7/14/97	92	10178
		V	V -	<del>-</del>	STATES: 3-ME/4	-NH/ 6-VT	P/Pymt	\$182.00	98 V	0128
211050	2085	NO /	J. GALANES	1.20	2	2		7/14/97	9	0133
			V .					\$28.00	15	0/33
281200	1256	NO /	HIBBERT & McGEE	8.27	9	9		7/14/97	62	0131
		V ,					P/Pymt	\$126.00	68	<u> </u>
396640	3060	NO	MANCHESTER	23.20	24	24		7/14/97	174 ~	0138
	2244	V /		<u> </u>			P/Pymt		180	_
462720	3389	071497	N.H. TOBACCO	19.47	20	20		7/14/97	146	0135
201000	2056	(Arrival Date)					P/Pymt		100	_
204600	3256	NO	SAM FRANK INC	7.60	8	8	D.M	7/14/97 \$112.00	57 60	0134
648240	1835	NO /	TBI V	29.73	30	30	P/Pymt	7/14/97		l '
010240	1035	₩ <b>O</b>	\X	29.73	STATES: 18-MA		P/Pvmt		225	0140
	<u> </u>			1	1		FIFYIII	9420.00	225	
		<u> </u>		109.73	114	114	_{	<u> </u>	855	
		REGION TO	TALS	770.13	794	794		DISPLAYS	5955	
•			Region Allocation	805	(Original Alloca	ition: 542)				
	1			· <u>-794</u>	<u> </u>		-			
	<del> </del>	····	Residual	11	- <del> </del>				<u> </u>	1

ATTN: SUE WRIGHT (FAX #2156)

FROM: J. CAMPBELL (716-634-4179; FAX: 716-634-3145)

#70	0465			WINSTO	N B2G2F	AUGUST-PRO	MOTION
ACCT #	EFT NO.	PO #	ACCOUNT NAME	BOX (6M) 24091	LIGHT BOX (6M) (24092)	TOTAL ORDER \$ AMOUNT	ARRIVAL DATE
DIV:	#1638			]			
023880	198€	REQUIRED	ASSOC, GROC.	ORDER BY	STATE		7/14/97
		USE 'JJDY'	MA	1	1	114.67	000 20
	i		NH	6	6	1606.05	1988.37
			Vī	1	1	267-67	
091800	3291	NO	CAPITAL CANDY	ORDER BY	STATE		7/14/97
	<u> </u>		, ME	3	3	202.32	306).39
· 	! 		V \ NH	<u> </u>	4	1080.43	3061
	<u> </u>		V)I		6	1278.69	
211050	2085	NO	J. GALANES	2	2	421.35	7/14/97
281200	1258	NO	HIBBERT & McGEE	9	9	1917.96	7/14/97
396640	3060	NO	MANCHESTER.	24	24	6424.18	7/14/97
<b>462</b> 720		071497 (Arrival Date)	N.H. TOBACCO	20	20	5402.13	7/14/97
204500		NO	SAM FRANK INC	8	8	1685.40	7/14/97
848240	1835	NO	TBI	ORDER BY	STATE		7/14/97
			MAA	18	18	2004.14	1276.00
			NH	12	12	3212.09	

ATTN: SUE WRIGHT (FAX #2156)

FROM: J. CAMPBELL (716-634-4179; FAX: 716-634-3145)

51845 6106

7175-2275

#700	0465				WINSTO	B2G2F	AUGUST PRO	MOTION	Ì	
ACCT#	EFT NO.	PO #	ACCOUNT NAME	CALCULATIONS	BOX (6M) 24091	LIGHT BOX (6M) (24092)	TOTAL ORDER \$ AMOUNT	ARRIVAL DATE	SSKUS/ B2G2F SLEEVES (ITEM #526982) (20/SKU)	
DIV#	1623									
160600	3475	071497	DONAHUE	3.33	4	4	-10/21/	7/14/97	25	2282
	V	(Arrival Date)					CY/V6. /P/Pymi		30	
315288	1010	REQUIRED	DOWLINGS	11.87	12	12	10 31 Trist	7/14/97	89	7/72-030
	V,	Use 'JUDY'			10 xx	10 XK 7/	21/97 (75) Prymi	\$168.00	90	7177-030 7177-031 2284 2
194040	3270	NO 🗸	FINKLE	22.13	23	23	/	7/14/97	166	12284 de
	1						P/Pym	#322.00	173	
509977	3361,	NO	H. FOURTINS	17.33 7/	4 18-9	_189		7/14/97	130 7/14	70-2294
	1	, V	(2 SHIPMENTS / PRO	& SLEEVES)	121 9	'9	P/Pym	\$252.00	185 7/2	465-7116·6
335710	3589.	NO X	KINGSTON	4.27	5	5		7/14/97	32	2293
	1	· · · · · · · · · · · · · · · · · · ·	,				P/Pym	\$70.00	38	0010
356150	1160 、/	NO X	LAVIN CANDY	1.73	2	2		7/14/97	13	2279
	<del>                                     </del>	, V	-	<u> </u>	1		P/Pym	\$28.00	15	
431520	N/A	NO /	MOHAWK	0.27	0	0			2	\ \ \ '
	<del>                                     </del>	<del>) 7-</del>	<i>x</i>		(Not included -	Too Few)	P/Pym	\$0.00	0	
647510	1601	071497 \	TRADING PORT	2.13	3	3		7/14/97	16	2291
-	1 5/	(Arrival Date)					P/Pym	\$42.00	23	
619822	3481	NO X	WUSTEFELD	0.53	1	1		7/14/97	4	2288
-	\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	V >					P/Pym	\$14.00	8	1~
611800	3337 、/	NO 1	STD ROSENBAUM	12.00	12	12		7/14/97	90	2287
	+ -	+V					P/Pym	\$168.00	90	ا محمه
			in driving	75.60	80	80			600	

FROM: J. CAMPBELL (716-634-4179; FAX: 716-634-3145)

10:40

Entered 6/20

51845 6108

<i>#</i> 700	1465		×	WINSTO	N B2G2F	AUGUST PROM	IOTION:
ACCT#	EFT NO.	PO#	ACCOUNT NAME	BOX (6M) 24091	LIGHT BOX (6M) (24092)	TOTAL ORDER \$ AMOUNT	ARRIVAL DATE
DIV#	1623	1	}			·	
160600	3475	071497 (Arrival Date)	DONAHUE	4	4	\$708.43	7/14/97
315288	1010	REQUIRED Use 'JUDY	DOWLINGS	12	12	2,528.09	7/14/97
194040	3270	<del></del>	FINKLE	23	23	4,017.58	7/14/97
509977	3361	NO /	H. FOURTINS	TWO SHIPI	MENTS		
		V		9	9	1,572.07	7/14/97
335710	3589	NO	KINGSTON	9 5	9	1,572.07	7/21/97 7/14/97
							774-104
358150	1180	NO	LAVIN CANDY	2	2	349.35	7/14/97
847510		071497(/ (Arrival Date)	TRADING PORT	3	3	524.02	7/14/97
619822			WUSTEFELD	1	1	174.67	7/14/97
611800	3337	NO X	STD ROSENBAUM	12	12	2,096,09	7/14/97

3144.14

WHITEOHES XLS(6173897)

ATTN: SUE WRIGHT (FAX #2158)

FROM: J. CAMPBELL (718-534-4179; FAX: 716-634-3145)

		AUGUST: WIN	STON B2	2G2F / PR	OMOTION #	<i>†</i> 700465	
		NOTE: IT IS YOUR RESPON IS UTILIZED APPROPRIATED against Number of Displays advise your Direct Account	LY (Check Numb shipped to Direc where to ship a	per of Displays on ot Account - if the additional Displays,	Customer List by are not the same, l.	DUCT	
		BRAND STYLES (6M):				VS AETER	7/21/91/
		ECT ACCOUNT PACKING PA DISTRIBUTION DATE FOR A				KS AFILK	
DIV	SIS#	ACCOUNT NAME	TOTAL #/6M B2G2F CASES SHIPPED	TOTAL #/ 12M	PACKING PAYMENT (\$28 Per 12M Case)	CHECK (X) WHERE PAYMENT SHOULD BE SENT	SHIP DATE TO VAP RETAIL ACCTS: 7/28/97
R. S	MITH		-				
1622	468800	NORTH COUNTRY (Handled by S/Rep 162201)	4	1	\$28.00	MGR/	SHIPPED: (Y / N)
1622	236370	GRAYS WHSL (Handled by S/Rep 162201)	4	1	\$28.00	MGR/	SHIPPED: (Y / N)
1622	332880	KEY STORES (Handled by S/Rep 162208)	0	0	\$0.00	NOT INCLUDED / TOO FEW TO SHIP	N/A
1622	570300	SCHEIDELMAN, INC (Handled by S/Rep 162206)	4	1	\$28.00	→ <u>×</u> MGR/ ACCT	SHIPPED: (Y / N)

#84



FAX THIS FORM TO JUDY WHEN PROMOTION HAS BEEN SHIPPED TO RETAIL (PACKING PAYMENTS WILL THEN BE ISSUED)

		AUGUST: WIN	ISTON B2	2G2F / PR	OMOTION #	700465	
		NOTE: IT IS YOUR RESPOIDS IS UTILIZED APPROPRIATE against Number of Displays advise your Direct Account BRAND STYLES (6M): ECT ACCOUNT PACKING PA	LY (Check Numb shipped to Direct where to ship at WINSTON BO AYMENTS WILL	per of Displays on ot Account - if the dditional Displays) OX / WINSTON BE MAILED TO R.	Customer List by are not the same, c LIGHT BOX IR MANAGER 2 WEE	, , , , , , , , , , , , , , , , , , , ,	·
PROMO	TION RETAIL	DISTRIBUTION DATE FOR	ANY FORMS NO	T FAXED TO ROU	<u> </u>		
DIV	SIS#	ACCOUNT NAME	TOTAL #/6M B2G2F CASES SHIPPED	TOTAL #/ 12M CASES NEEDED TO PACK PROMOTION	PACKING PAYMENT (\$28 Per 12M Case)	CHECK (X) WHERE PAYMENT SHOULD BE SENT	SHIP DATE TO VAP RETAIL ACCTS: 7/28/97
<u>D. K</u>	EENEY	/ S. SCHWALM					
1622	375878	McLANE NORTHEAST	364	91	\$2,548.00	<u></u> <u></u> MGR/ACCT	SHIPPED: (Y / N)



FAX THIS FORM TO JUDY WHEN PROMOTION HAS BEEN SHIPPED TO RETAIL (PACKING PAYMENTS WILL THEN BE ISSUED)

		AUGUST: WIN	ISTON B2	G2F / PR	OMOTION #	700465	
vоисн	ERS FOR DI	NOTE: IT IS YOUR RESPO IS UTILIZED APPROPRIATE against Number of Displays advise your Direct Account BRAND STYLES (6M): RECT ACCOUNT PACKING P	NSIBILITY TO EN LY (Check Numb shipped to Direc where to ship ac WINSTON BO AYMENTS WILL	SURE THAT ANY per of Displays on the Account - if the dditional Displays DX / WINSTON BE MAILED TO Re	EXTRA BXGXF PRO Customer List by are not the same, ). I LIGHT BOX JR MANAGER 2 WEB	DOUCT	
DIV	SIS#	ACCOUNT NAME	TOTAL #/6M B2G2F CASES SHIPPED	TOTAL #/ 12M CASES NEEDED TO PACK PROMOTION	PACKING	CHECK (X) WHERE PAYMENT SHOULD BE SENT	SHIP DATE TO VAP RETAIL ACCTS: 7/28/97
C. A	LESS/	ANDRA  DERIGO SALES	22	5.5	\$154.00	<u>&gt;</u> MGR/ ACCT	SHIPPED: (Y / N)
1626	336660	E.P. KIRST & SONS	20	5	\$140.00	_X_MGR/ ACCT	SHIPPED: (Y / N)
1626	044880	A.D. BEDELL	6	1.5	\$42.00	X MGR/	SHIPPED: (Y / N)
1626	026040	M. ATTEA	4	1	\$28.00	MGR/ ACCT	SHIPPED: (Y / N)
1626	081120	BUFFALO TOBACCO PROD	6	1.5	\$42.00	_ <u>≻</u> MGR/ ACCT	SHIPPED: (Y / N)

406

COMPLETED

FAX THIS FORM TO JUDY WHEN PROMOTION HAS BEEN SHIPPED TO RETAIL (PACKING PAYMENTS WILL THEN BE ISSUED) 7/30/97

		AUGUST: WIN	ISTON B2	2G2F / PR	OMOTION #	700465	
VOUCI PROM	HERS FOR DIR	NOTE: IT IS YOUR RESPONDED IS UTILIZED APPROPRIATE against Number of Displays advise your Direct Account BRAND STYLES (6M):  ECT ACCOUNT PACKING PACKI	NSIBILITY TO EN LY (Check Numb shipped to Direc where to ship at WINSTON BO AYMENTS WILL	ISURE THAT ANY per of Displays on of Account - if the dditional Displays OX / WINSTON BE MAILED TO RE	EXTRA BXGXF PRO Customer List ey are not the same, ). I LIGHT BOX JR MANAGER 2 WEE	EKS AFTER	
DIV	SIS#	ACCOUNT NAME	TOTAL #/6M B2G2F CASES SHIPPED	TOTAL #/ 12M CASES NEEDED TO PACK PROMOTION	PACKING PAYMENT (\$28 Per 12M Case)	CHECK (X) WHERE PAYMENT SHOULD BE SENT	SHIP DATE TO VAP RETAIL ACCTS: 7/28/97
<u>J. N</u>	<u>IcLEAN</u>						
1622	094931	MID-VALLEY	8	2	\$56.00	<u></u> MGR/ ACCT	SHIPPED: (Y / N)
1622	332400	KEYCO	6	1.5	\$42.00	× MGR/	SHIPPED: (Y / N)
1622	332520	KEYSTONE	4	1	\$28.00	MGR/	SHIPPED: (Y / N)
1622	442680	MOUNTAIN CANDY	26	6.5	\$182.00	MGR/	SHIPPED: (Y / N)
1622	447000	MUTUAL WHLS	8	2	\$56.00	MGR/	SHIPPED: (Y / N)
1622	162800	N. DRESSLER / KLEIN	150	37.5	\$1,050.00	MGR/ ACCT	SHIPPED: (Y / N)

1414

COMPLETED

7/30/97

FAX THIS FORM TO JUDY WHEN PROMOTION HAS BEEN SHIPPED TO RETAIL (PACKING PAYMENTS WILL THEN BE ISSUED)

	AUGUST: WIN	ISTON B2	2G2F / PR	OMOTION #	<del>700465</del>	
	IS UTILIZED APPROPRIATE against Number of Displays advise your Direct Account	ELY (Check Numb s shipped to Direc t where to ship ac	er of Displays on at Account - if the additional Displays)	Customer List by are not the same, ).	DOUCT	
					KS AFTER	
SIS#	ACCOUNT NAME	TOTAL #/6M B2G2F CASES SHIPPED	TOTAL #/ 12M CASES NEEDED TO PACK PROMOTION	PACKING	CHECK (X) WHERE PAYMENT SHOULD BE SENT	SHIP DATE TO VAP RETAIL ACCTS: 7/28/97
USZYN	ISKI					
649920	TRIPIFOODS	300	75	\$2,100.00	_X_MGR/	SHIPPED: (Y / N)
842166	TOPS (W. FARMS)	0	0	\$0.00	NO PACKING PAY	YMENT
	SIS#	NOTE: IT IS YOUR RESPO IS UTILIZED APPROPRIATE against Number of Displays advise your Direct Account BRAND STYLES (6M): ERS FOR DIRECT ACCOUNT PACKING PA TION RETAIL DISTRIBUTION DATE FOR A SIS# ACCOUNT NAME	NOTE: IT IS YOUR RESPONSIBILITY TO EN IS UTILIZED APPROPRIATELY (Check Number against Number of Displays shipped to Direct advise your Direct Account where to ship at BRAND STYLES (6M): WINSTON BEERS FOR DIRECT ACCOUNT PACKING PAYMENTS WILL TION RETAIL DISTRIBUTION DATE FOR ANY FORMS NOT SIS# ACCOUNT NAME B2G2F CASES SHIPPED  USZYNSKI  649920 TRIPIFOODS 300	NOTE: IT IS YOUR RESPONSIBILITY TO ENSURE THAT ANY IS UTILIZED APPROPRIATELY (Check Number of Displays on against Number of Displays shipped to Direct Account - if the advise your Direct Account where to ship additional Displays.  BRAND STYLES (6M): WINSTON BOX / WINSTON  ERS FOR DIRECT ACCOUNT PACKING PAYMENTS WILL BE MAILED TO RETION RETAIL DISTRIBUTION DATE FOR ANY FORMS NOT FAXED TO ROU  SIS# ACCOUNT NAME  TOTAL #/6M B2G2F CASES SHIPPED  TO PACK PROMOTION  USZYNSKI  649920 TRIPIFOODS  300 75	NOTE: IT IS YOUR RESPONSIBILITY TO ENSURE THAT ANY EXTRA BXGXF PRO IS UTILIZED APPROPRIATELY (Check Number of Displays on Customer List against Number of Displays shipped to Direct Account - if they are not the same, advise your Direct Account where to ship additional Displays).  BRAND STYLES (6M): WINSTON BOX / WINSTON LIGHT BOX  ERS FOR DIRECT ACCOUNT PACKING PAYMENTS WILL BE MAILED TO RJR MANAGER 2 WEE TION RETAIL DISTRIBUTION DATE FOR ANY FORMS NOT FAXED TO ROU.  SIS# ACCOUNT NAME  TOTAL #/6M B2G2F CASES SHIPPED  TO PACK PROMOTION  PACKING PAYMENT (\$28 Per 12M Case)  USZYNSKI  649920 TRIPIFOODS  300  75 \$2,100.00	NOTE: IT IS YOUR RESPONSIBILITY TO ENSURE THAT ANY EXTRA BXGXF PRODUCT IS UTILIZED APPROPRIATELY (Check Number of Displays on Customer List against Number of Displays shipped to Direct Account - if they are not the same, advise your Direct Account where to ship additional Displays).  BRAND STYLES (6M): WINSTON BOX / WINSTON LIGHT BOX  ERS FOR DIRECT ACCOUNT PACKING PAYMENTS WILL BE MAILED TO RJR MANAGER 2 WEEKS AFTER TION RETAIL DISTRIBUTION DATE FOR ANY FORMS NOT FAXED TO ROU.  SIS# ACCOUNT NAME  B2G2F CASES SHIPPED  TO TALL #/ 12M CASES NEEDED TO PACK PROMOTION  TOTAL #/ 12M CASES NEEDED TO PACK PROMOTION  TO PACK PROMOTION  TO PACK PAYMENT (\$28 PER 12M CASES)  SENT  USZYNSKI  649920 TRIPIFOODS  300 75 \$2,100.00  MGRI ACCT



FAX THIS FORM TO JUDY WHEN PROMOTION HAS BEEN SHIPPED TO RETAIL (PACKING PAYMENTS WILL THEN BE ISSUED)

		AUGUST: WIN	STON B	2G2F / PR	OMOTION #	700465	
		NOTE: IT IS YOUR RESPON IS UTILIZED APPROPRIATED against Number of Displays advise your Direct Account BRAND STYLES (6M):	LY (Check Numb shipped to Direc where to ship a	per of Displays on ot Account - if the dditional Displays,	Customer List by are not the same, ).	DUCT	
VOUCH	IERS FOR DI	RECT ACCOUNT PACKING PA	YMENTS WILL	BE MAILED TO R.	JR MANAGER 2 WEE	KS AFTER	
PROMO	TION RETA	IL DISTRIBUTION DATE FOR A	NY FORMS NO	T FAXED TO ROL	<i>l</i> .		····-
DIV	SIS#	ACCOUNT NAME	TOTAL #/6M B2G2F CASES SHIPPED	TOTAL #/ 12M CASES NEEDED TO PACK PROMOTION	PACKING PAYMENT (\$28 Per 12M Case)	CHECK (X) WHERE PAYMENT SHOULD BE SENT	SHIP DATE TO VAP RETAIL ACCTS: 7/28/ <b>97</b>
<u>R. V</u>	VESTE	NBERGER					
1623	160600	DONAHUE TOBACCO (Handled by S/R 162302)	8	2	\$56.00	MGR/	SHIPPED: (Y / N)
1623	194040	FINKLE (Handled by S/R 162303)	46	11.5	\$322.00	_XMGR/ ACCT	SHIPPED: (Y / N)
1623	509977	H. FOURTINS (Includes H.F. #203290) (S/REP 162309)	36	9	\$252.00	MGR/ ACCT	SHIPPED: (Y / N)
1623	335710	KINGSTON CANDY (Handled by S/R 162305)	10	2.5	\$70.00	MGR/ ACCT	SHIPPED: (Y / N)
1623	356150	LAVIN (Handled by S/R 162301)	4	1	\$28.00	MGR/ ACCT	SHIPPED: (Y / N)
1623	431520	MOHAWK (Handled by S/R 162303)	0	0	\$0.00	NOT INCLUDED TOO FEW TO SHIP	N/A
1623	647510	TRADING PORT (Handled by S/R 162305)	6	1.5	\$42.00	MGR/ ACCT	SHIPPED: (Y / N)
1623	619822	WUSTEFELD (Handled by S/R 162303)	2	0.5	\$14.00	✓ MGR/ —ACCT	SHIPPED: (Y / N)

784

FAX THIS FORM TO JUDY WHEN PROMOTION HAS BEEN SHIPPED TO RETAIL (PACKING PAYMENTS WILL THEN BE ISSUED)

1/30/97

<u>-</u>		AUGUST: WIN	ISTON B2	2G2F / PR	OMOTION #	<del>/</del> 700465	
		NOTE: IT IS YOUR RESPO IS UTILIZED APPROPRIATE against Number of Displays advise your Direct Account BRAND STYLES (6M):	NSIBILITY TO EN LY (Check Numb shipped to Direc where to ship a WINSTON BO AYMENTS WILL	ISURE THAT ANY per of Displays on ct Account - if the dditional Displays OX / WINSTON BE MAILED TO R.	EXTRA BXGXF PRO Customer List by are not the same, l, I LIGHT BOX JR MANAGER 2 WEE	DUCT	
PROMO	TION RETAIL	DISTRIBUTION DATE FOR	ANY FORMS NO	T FAXED TO ROU	<i>i.</i>		
DIV	SIS#	ACCOUNT NAME	TOTAL #/6M B2G2F CASES SHIPPED	TOTAL #/ 12M CASES NEEDED TO PACK PROMOTION	PACKING PAYMENT (\$28 Per 12M Case)	CHECK (X) WHERE PAYMENT SHOULD BE SENT	SHIP DATE TO VAP RETAIL ACCTS: 7/28/97
<u>H. E</u>	BATTLE						
1638	023880	ASSOCIATED GROCERS	16	4	\$112.00	MGR/	SHIPPED: (Y / N)
1638	396640	MANCHESTER TOBACCO	48	12	\$336.00	× MGR/	SHIPPED: (Y / N)
1638	462720	N.H. TOBACCO	40	10	\$280.00	× MGR/	SHIPPED: (Y / N)
1638	648240	TBI CORPORATION	60	15	\$420.00	<u></u> ✓MGR/ ACCT	SHIPPED: (Y / N)

1148



FAX THIS FORM TO JUDY WHEN PROMOTION HAS BEEN SHIPPED TO RETAIL (PACKING PAYMENTS WILL THEN BE ISSUED)

		AUGUST: WIN	ISTON B	2G2F / PR	OMOTION #	<del>700465</del>	
V0//01	VERS COLD D	NOTE: IT IS YOUR RESPONDED.  IS UTILIZED APPROPRIATE against Number of Displays advise your Direct Account BRAND STYLES (6M):  RECT ACCOUNT PACKING PA	LY (Check Numb shipped to Direc where to ship a WINSTON B	ber of Displays on ct Account - if the dditional Displays, OX / WINSTON	Customer List ey are not the same. LIGHT BOX		
		IL DISTRIBUTION DATE FOR A				KS AFTEN	
DIV	SIS#	ACCOUNT NAME	TOTAL #/6 <b>M</b> B2G2F CASES SHIPPED	TOTAL #/ 12M CASES NEEDED TO PACK PROMOTION	PACKING	CHECK (X) WHERE PAYMENT SHOULD BE SENT	SHIP DATE TO VAP RETAIL ACCTS: 7/28/97
<u>s. s</u>	<u>CHWA</u>	<u>LM</u>					
1622	278580	HERKIMER WHOLE.	74	18.5	\$518.00	× MGR/	SHIPPED: (Y / N)
1622	533288	JONES MCINTOSH INC	30	7.5	\$210.00	× MGR/	SHIPPED: (Y / N)
1622	026300	AUER	14	3.5	\$98.00	MGR/ ACCT	SHIPPED: (Y / N)

COMPLETED

FAX THIS FORM TO JUDY WHEN PROMOTION HAS BEEN SHIPPED TO RETAIL (PACKING PAYMENTS WILL THEN BE ISSUED)

		AUGUST: WIN	ISTON B2	2G2F / PR	OMOTION #	<del>700465</del>	
4,4,4		NOTE: IT IS YOUR RESPONDED IS UTILIZED APPROPRIATE against Number of Displays advise your Direct Account BRAND STYLES (6M):	LY (Check Numb shipped to Direc where to ship a WINSTON BO	per of Displays on of Account - if the dditional Displays OX / WINSTON	Customer List by are not the same, b. LIGHT BOX		
VOUCH	IERS FOR DIR	ECT ACCOUNT PACKING PA	AYMENTS WILL	BE MAILED TO R.	JR MANAGER 2 WEE	KS AFTER	
DIV	SIS#	ACCOUNT NAME	TOTAL #/6M B2G2F CASES SHIPPED	TOTAL #/ 12M	PACKING	CHECK (X) WHERE PAYMENT SHOULD BE SENT	SHIP DATE TO VAP RETAIL ACCTS: 7/28/97
D. K	EENEY						
1622	336100	KINNEY DRUGS	24	6	\$168.00	MGR/ ACCT	SHIPPED: (Y / N)
1622	679995	SONBYRNE	8	2	\$56.00	MGR/	SHIPPED: (Y / N)

224

COMPLETED 7/30/97

FAX THIS FORM TO JUDY WHEN PROMOTION HAS BEEN SHIPPED TO RETAIL (PACKING PAYMENTS WILL THEN BE ISSUED)

		AUGUST: WIN	ISTON B	2G2F / PR	OMOTION #	<b>#700465</b>	
		NOTE: IT IS YOUR RESPO IS UTILIZED APPROPRIATE against Number of Displays advise your Direct Account BRAND STYLES (6M): IRECT ACCOUNT PACKING P.	ELY (Check Numbers of Check Numbers Number	ber of Displays on ct Account - if the dditional Displays, OX / WINSTON BE MAILED TO R.	Customer List ey are not the same, ). I LIGHT BOX JR MANAGER 2 WEE		
DIV	SIS#	ACCOUNT NAME	TOTAL #/6M B2G2F CASES SHIPPED	TOTAL #/ 12M	PACKING	CHECK (X) WHERE PAYMENT SHOULD BE SENT	SHIP DATE TO VAP RETAIL ACCTS: 7/28/97
R. N	OONA	N	_				
1626	129850	COOK WHSL (Handled by S/Rep 162602)	0	0	\$0.00	NOT INCLUDED TOO FEW TO SHIP	N/A
1626	124920	F. COLUCCI (Handled by S/Rep 162601)	0	0	\$0.00	NOT INCLUDED TOO FEW TO SHIP	N/A
1626	586440	SHOSHO (Handled by S/Rep 162601)	2	0.5	\$14.00	MGR/	SHIPPED: (Y / N)
1626	331440	JACOB KERN (Handled by S/Rep 162601)	2	0.5	\$14.00	MGR/ ACCT	SHIPPED: (Y / N)





FAX THIS FORM TO JUDY WHEN PROMOTION HAS BEEN SHIPPED TO RETAIL (PACKING PAYMENTS WILL THEN BE ISSUED)

51845 6119

		AUGUST: WIN	ISTON B2	2G2F / PR	OMOTION #	<del>700465</del>	
		NOTE: IT IS YOUR RESPO				DUCT	
- ———		IS UTILIZED APPROPRIATE					
	-	against Number of Displays					
		advise your Direct Account				,	
		BRAND STYLES (6M):	WINSTON BO	OX / WINSTON	LIGHT BOX		
VOUCH	ERS FOR DIF	RECT ACCOUNT PACKING P.	AYMENTS WILL	BE MAILED TO R.	IR MANAGER 2 WEE	KS AFTER	
PROMO	TION RETAIL	DISTRIBUTION DATE FOR	ANY FORMS NO	T FAXED TO ROU	<i>1.</i>		
DIV	SIS#	ACCOUNT NAME	TOTAL #/6M B2G2F CASES SHIPPED	TOTAL #/12M CASES NEEDED TO PACK PROMOTION	PACKING PAYMENT (\$28 Per 12M Case)	CHECK (X) WHERE PAYMENT SHOULD BE SENT	SHIP DATE TO VAP RETAIL ACCTS: 7/28/97
R. T.	O91800	CAPITAL CANDY	26	6.5	\$182.00	MGR/	
						<u></u> ACCT	SHIPPED: (Y / N)
1623	315288	DOWLINGS INC.	24	6	\$168.00	MGR/ <u>×</u> ACCT	SHIPPED: (Y / N)
	1						
1638	211050	J. GALANES	4	1	\$28.00	MGR/ ACCT	SHIPPED: (Y / N)
1638 1638	211050	J. GALANES HIBBERT & MCGEE	18	4.5	\$28.00 \$126.00	<u> </u>	SHIPPED: (Y / N) SHIPPED: (Y / N)
		HIBBERT & MCGEE				ACCT	

784

FAX THIS FORM TO JUDY WHEN PROMOTION HAS BEEN SHIPPED TO RETAIL (PACKING PAYMENTS WILL THEN BE ISSUED)

P. J. J. T.

V-WINB2.XLS(6/24/97)

# PACKING PAYMENT VOUCHER REQUEST FORM

51845 6120

			<u> </u>	15 612				
		AUGUST: WIN	3104					
		NOTE: IT IS YOUR RESPON						
		against Number of Displays advise your Direct Account						
-								
		RECT ACCOUNT PACKING P				EKS AFTER		
			TOTAL #/6M	TOTAL #/ 12M	PACKING	CHECK (X) WHERE	SHIP DATE TO	
DIV	SIS#	ACCOUNT NAME	B2G2F CASES SHIPPED	TO PACK PROMOTION	PAYMENT (\$28 Per 12M Case)	PAYMENT SHOULD BE SENT	VAP RETAIL ACCTS: 7/28/97	
A.Z	ECCA							
1626	180000	ELMIRA DISTRIBUTING	6	1.5	\$42.00	MGR/ ACCT	SHIPPED: (Y / N)	
1626	186350	F&T DISTRIBUTING	8	2	\$56.00	MGR/ ACCT	SHIPPED: (Y / N)	
1626	088080	J. A. CALDERON	16	4	\$112.00	MGR/ X_ACCT	SHIPPED: (Y / N)	
1626	317880	R L JONES & SONS	6	1.5	\$42.00	MGR/	SHIPPED: (Y / N)	

250

FAX THIS FORM TO JUDY WHEN PROMOTION HAS BEEN SHIPPED TO RETAIL (PACKING PAYMENTS WILL THEN BE ISSUED)

Source: https: